

The background is a solid orange color with a repeating pattern of white line-art icons. These icons include a lightbulb, a laptop with a magnifying glass, a book, a network diagram, a pencil, a document with a grid, a mouse, a flask, a test tube, a clock, a document with lines, a microscope, and a lightbulb. The icons are scattered across the entire page.

QUARTZY
UCLA Training
Jan 10, 2024

Transform how your lab **buys, tracks, and manages** supplies with the leading connected lab platform

[Recording Link](#)

Presenters



Samantha Savage

Manager of Customer Success
Quartzy



Sofia Arce

Account Manager - CA, TX & CO
Quartzy



Agenda

1. Quartzzy Introduction
2. Shopping with Quartzzy
3. Live Demo: See Quartzzy in Action
 - a. Shop
 - b. Requests
 - c. Inventory
4. Using Quartzzy to the Fullest
5. Getting Started Checklist
6. Q&A



Meet the Founders

Created by scientists for scientific labs

Co-founders Adam Regelmann and Jayant Kulkarni were leading research at Columbia University, when they aspired to create a universal lab management solution to solve the common problems they faced everyday in the lab.

Today, Quartzly is used by over 500,000 users worldwide



Jayant Kulkarni
PhD, Cornell
CEO



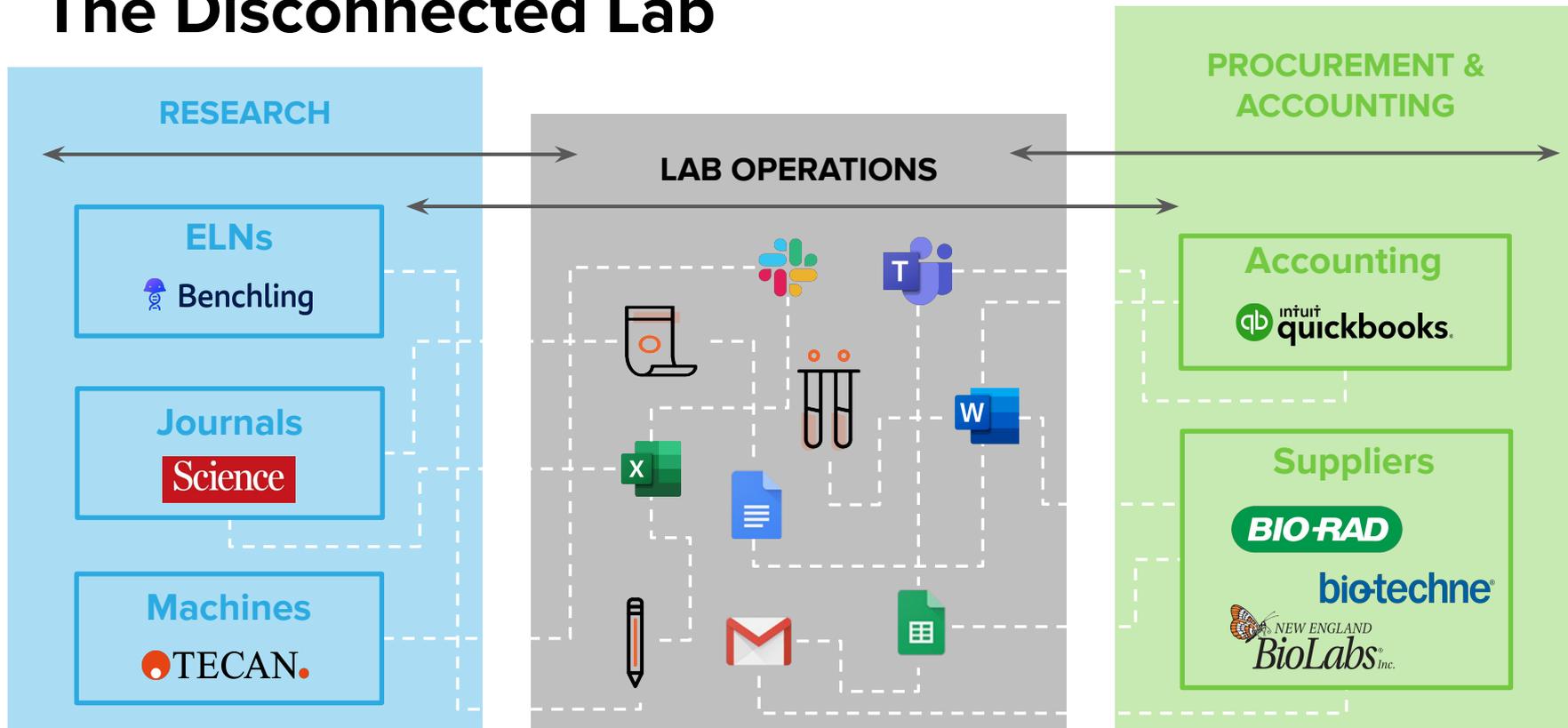
Adam Regelmann
MD, PhD, Columbia
CPO





The Current Landscape

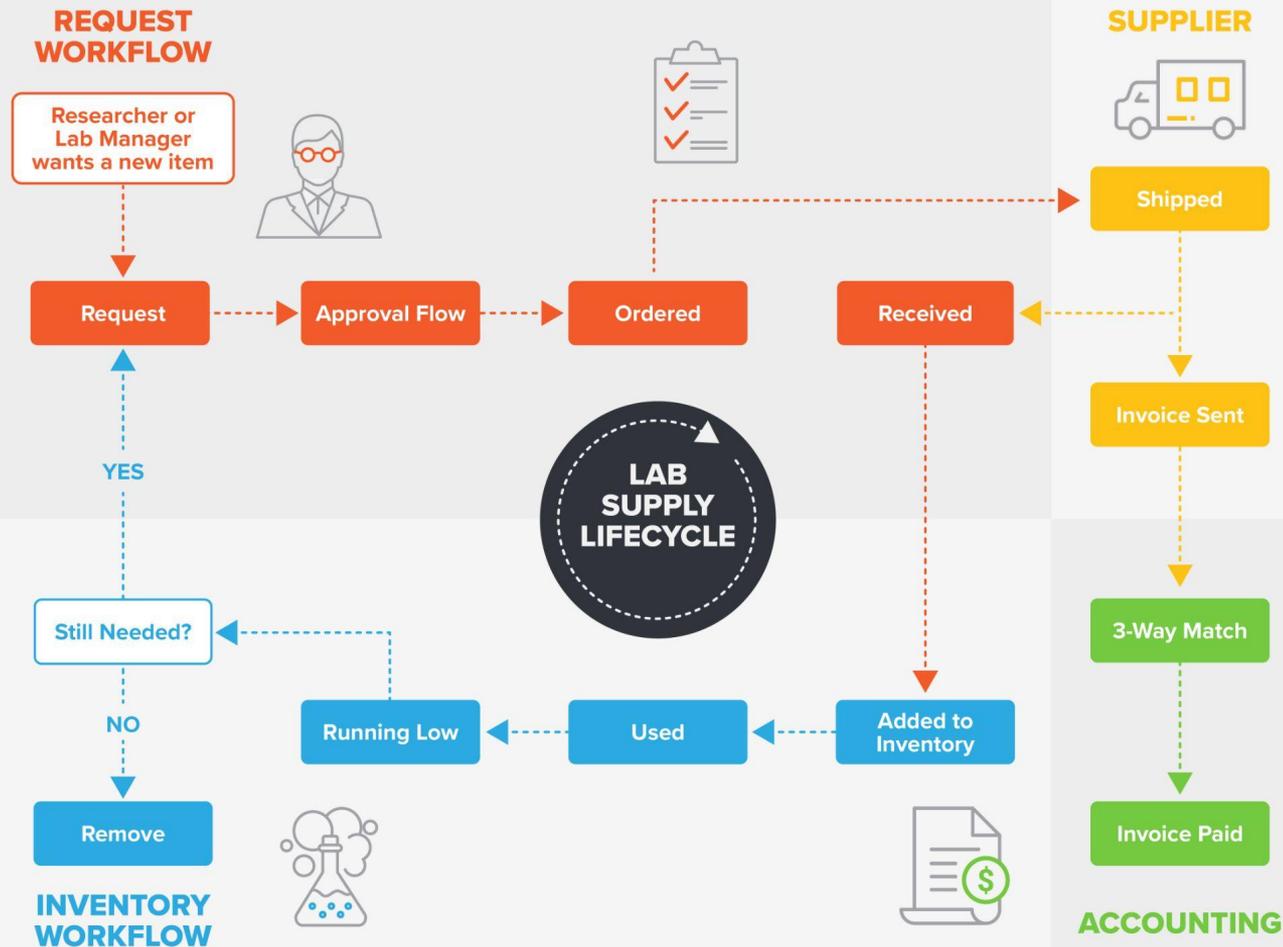
The Disconnected Lab



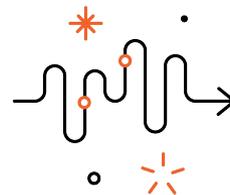
Quartzy helps scientists by creating a **Connected Lab**

- Track orders
- Pull reports
- Monitor supply levels

...and more!



Quartzly meets laboratory's top 3 needs



1

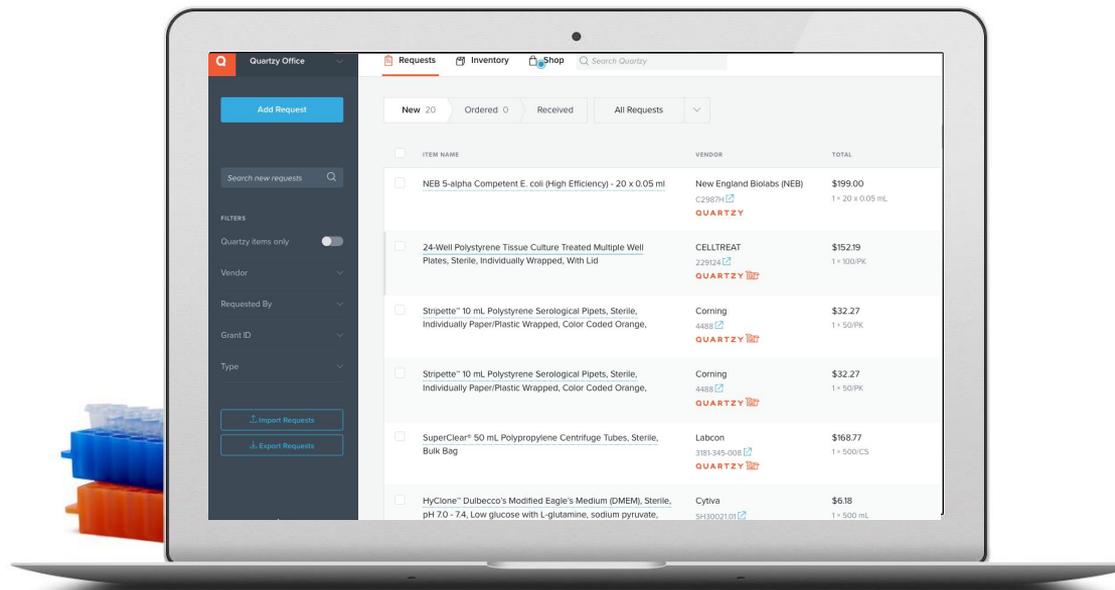
Easily track lab inventory

2

Efficiently process supply requests

3

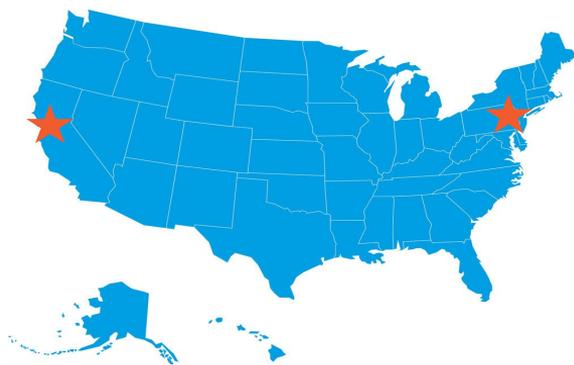
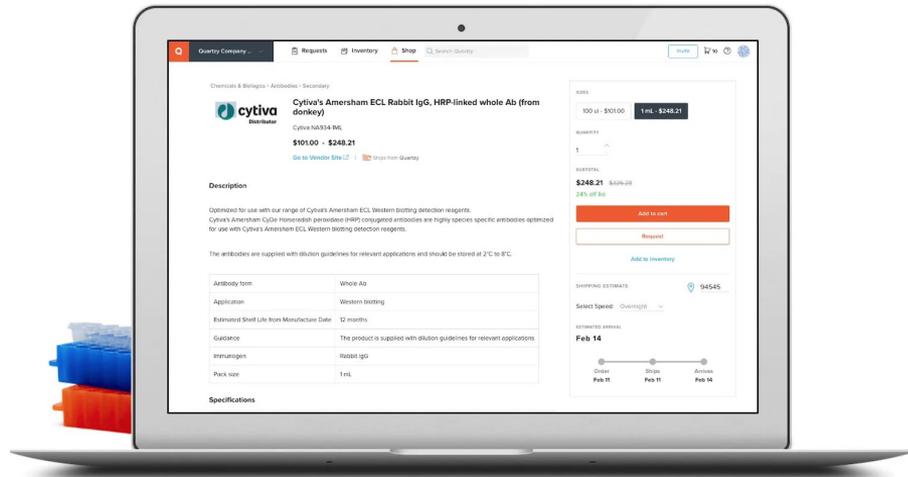
Quickly buy, and track supplies



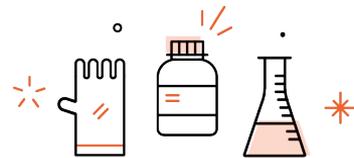
Shopping with Quartzly

The one-stop-shop for all of
your lab supplies

- Access UCLA's pre-negotiated deep lab supply discounted pricing w/ free standard shipping
- Browse 14M products from >1,800 leading life science brands by supply categories
- Additional special pricing quotes can also be provided exclusively for your lab(s) upon request

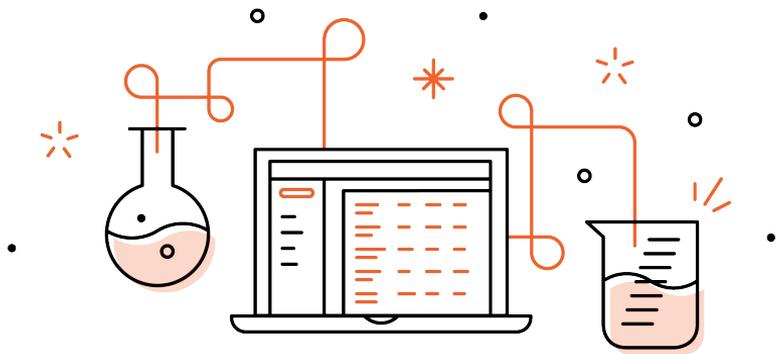


Two distribution centers in the
USA



Quartzly Confidential & Proprietary





Quartzzy Quotes

[Requests](#)
[Inventory](#)
[Shop](#)

🛒 43 ? 🌐

New 2,167
Approved 593
Ordered 160
Received
All Requests
Purchase History

<input type="checkbox"/>	ITEM NAME	VENDOR	TOTAL	DETAILS	FROM	SUBMITTED
<input type="checkbox"/>	50 ml Centrifuge Tubes, Celltreat, 16000 g, Sterile, Foam Rack, 300/PK	CELLTREAT 229422 QUARTZY	\$86.14 1 x 300/PK		Chloe Larson	Jul 26, 2021
						<input type="button" value="Approve"/> <input type="button" value="Cancel"/>

Equivalent item sold by **QUARTZY** Save 8%



What is an Exact Match?

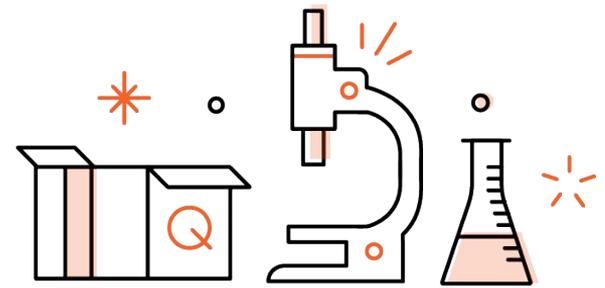
An **Exact Match** is exactly the same as the item that was originally requested. This means that the manufacturer and the manufacturer part number are exactly the same!

Vendor	Fisher	VWR	Thomas Scientific
Catalog #	07-764-700	89133-478	1223N47
Description	Corning™ Lambda Plus Single-Channel Pipettor, Adjustable	Corning® Lambda™ Plus Single-Channel Pipettor, Corning®	Lambda™ Plus Single-Channel Pipettors
Volume	0.2 to 2 µL	0.2 to 2 µL	0.2 to 2 µL
Manufacturer	Corning	Corning	Corning
Part #	4070	4070	4070
Image			



What is an Equivalent Match?

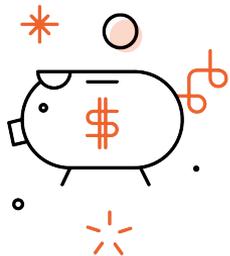
An **Equivalent Match** is a scientifically vetted alternative product with identical or superior specifications. You should be able to substitute a Quarty Equivalent Match into your workflow with little to no changes to your protocol's speed, ease, and quality of results.



How can Equivalent Matches benefit my lab?

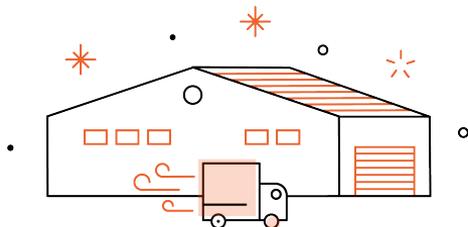
Cost

You will *only* receive an equivalent match if we can beat the **price per unit** on your request — and the savings are often significant



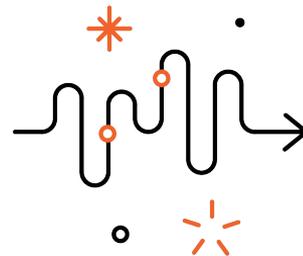
Speed

If the exact item you request is on backorder, Quartzzy will attempt to offer an equivalent item with better availability



Convenience

Discover new brands and products without any extra effort or hassle



What you get when ordering from Quartzzy

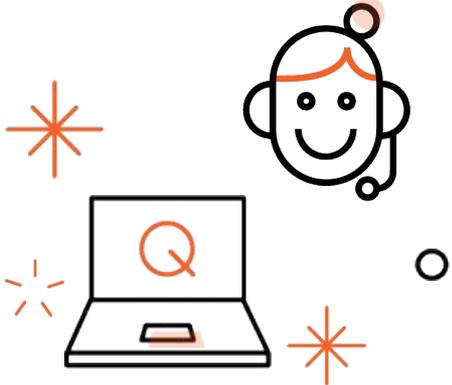
- 1 Competitive pricing w/ free standard shipping on orders >\$199
- 2 Vendor communication and order updates are on us
- 3 Active order tracking
- 4 Conveniently located QFC in Hayward, CA to get products to you faster
- 5 Dropshipping provided from our partner suppliers if we don't have it in stock



And...

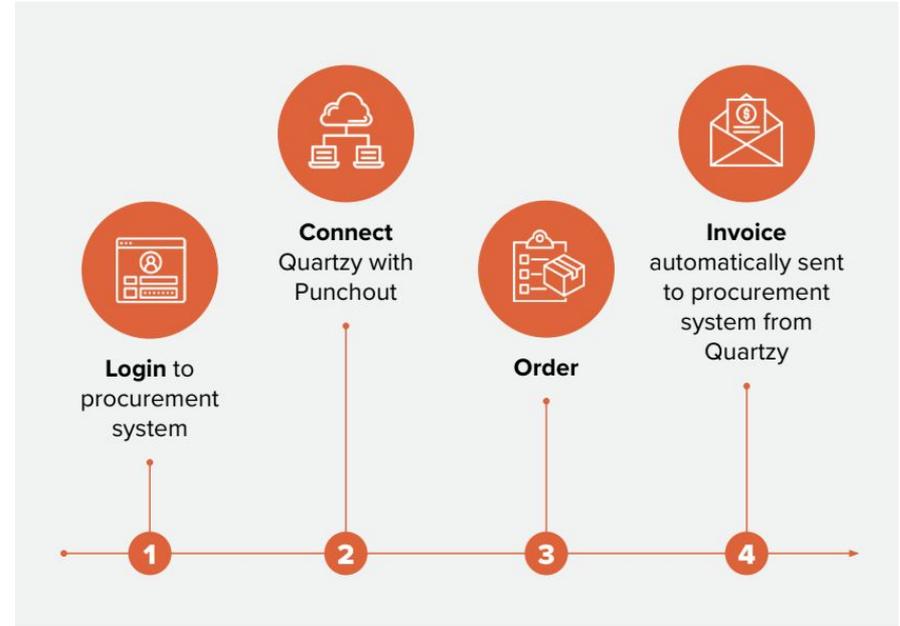
What sets us apart!

Our *delightful* Customer Support Team, with a satisfaction score *above 97%*



Purchasing made easy with Quartzzy PunchOut

1. From **BruinBuy Plus**, click the **QUARTZY** tile
2. In **Quartzzy**, add the items you'd like to purchase to the cart
3. Review order details in the cart
4. Select **Submit Purchase Request** to transmit your cart to BruinBuy Plus
5. In **BruinBuy Plus**, complete your requisition and **submit for approval**. A PO will be sent from BruinBuy Plus to Quartzzy for fulfillment!



User Guide:

[Purchase from Quartzzy at University of California, Los Angeles \(UCLA\) using PunchOut](#)



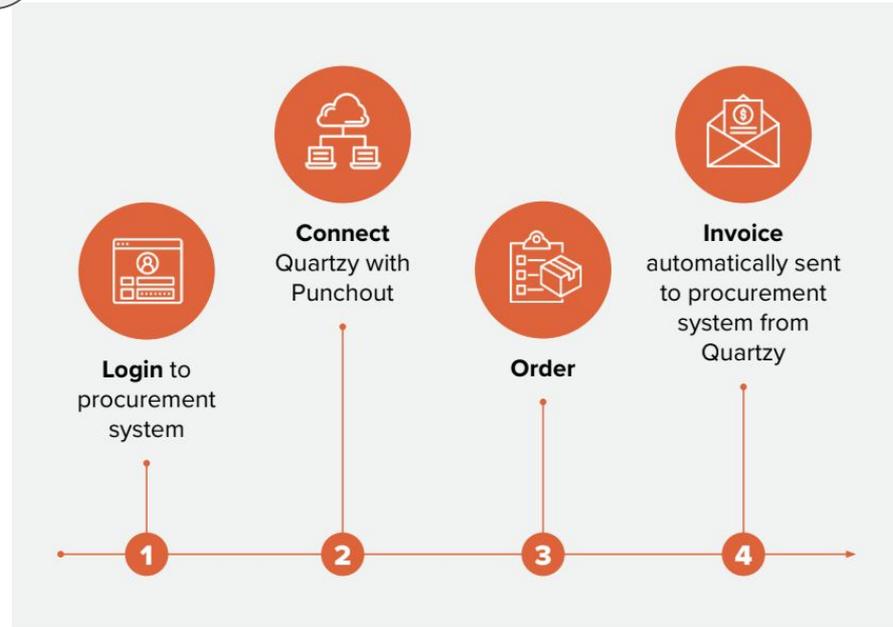
Purchasing made easy with Quartzy PunchOut

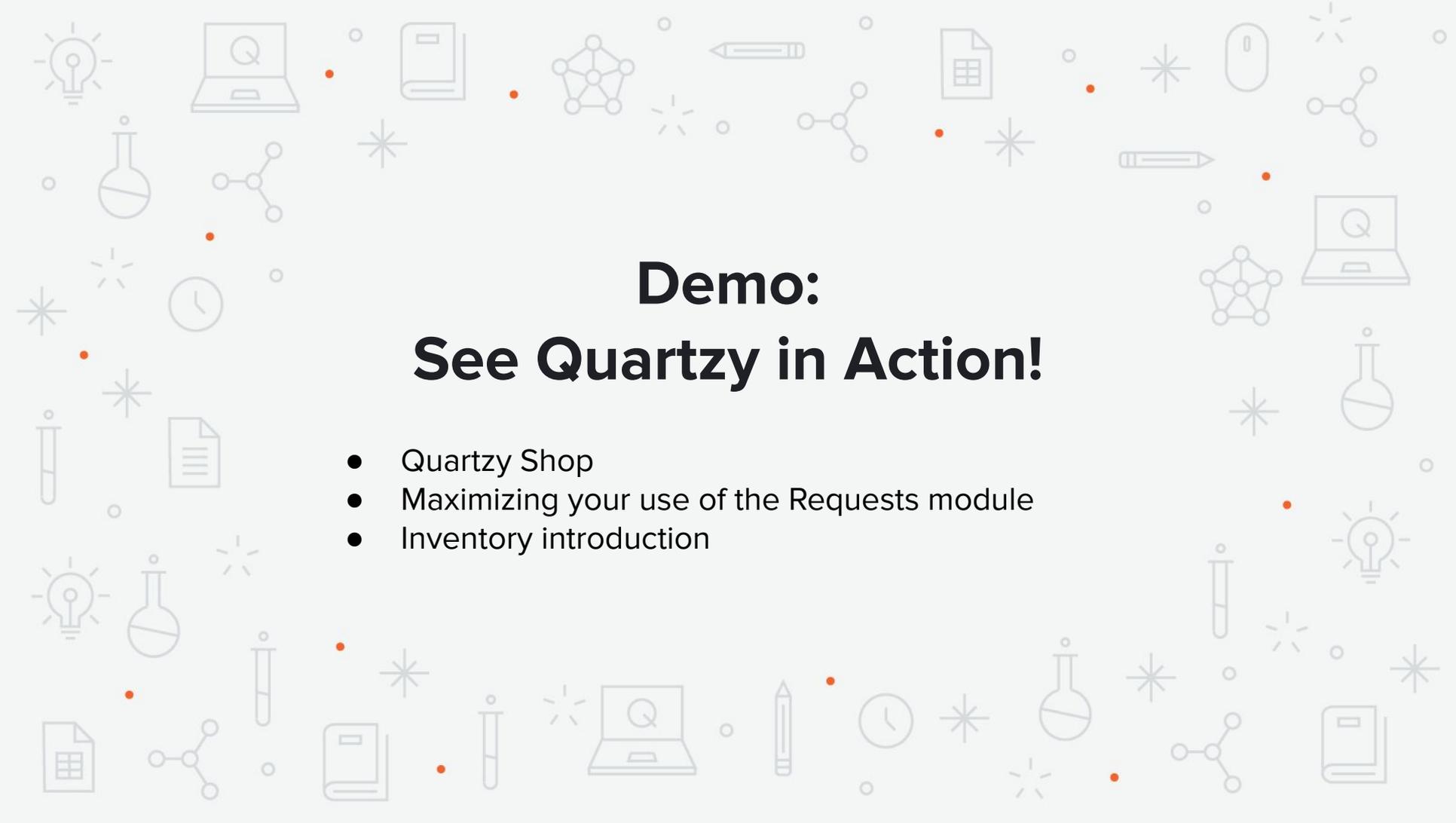
EVERY NEW LAB RECEIVES \$250 TO PURCHASE LAB SUPPLIES USING QUARTZY PUNCHOUT.



Promo codes are single-use and expire after 60 days. The code will present in your Quartzy cart for you to apply to your order of >\$250.

[Apply a promo code using Quartzy Shop PunchOut](#)



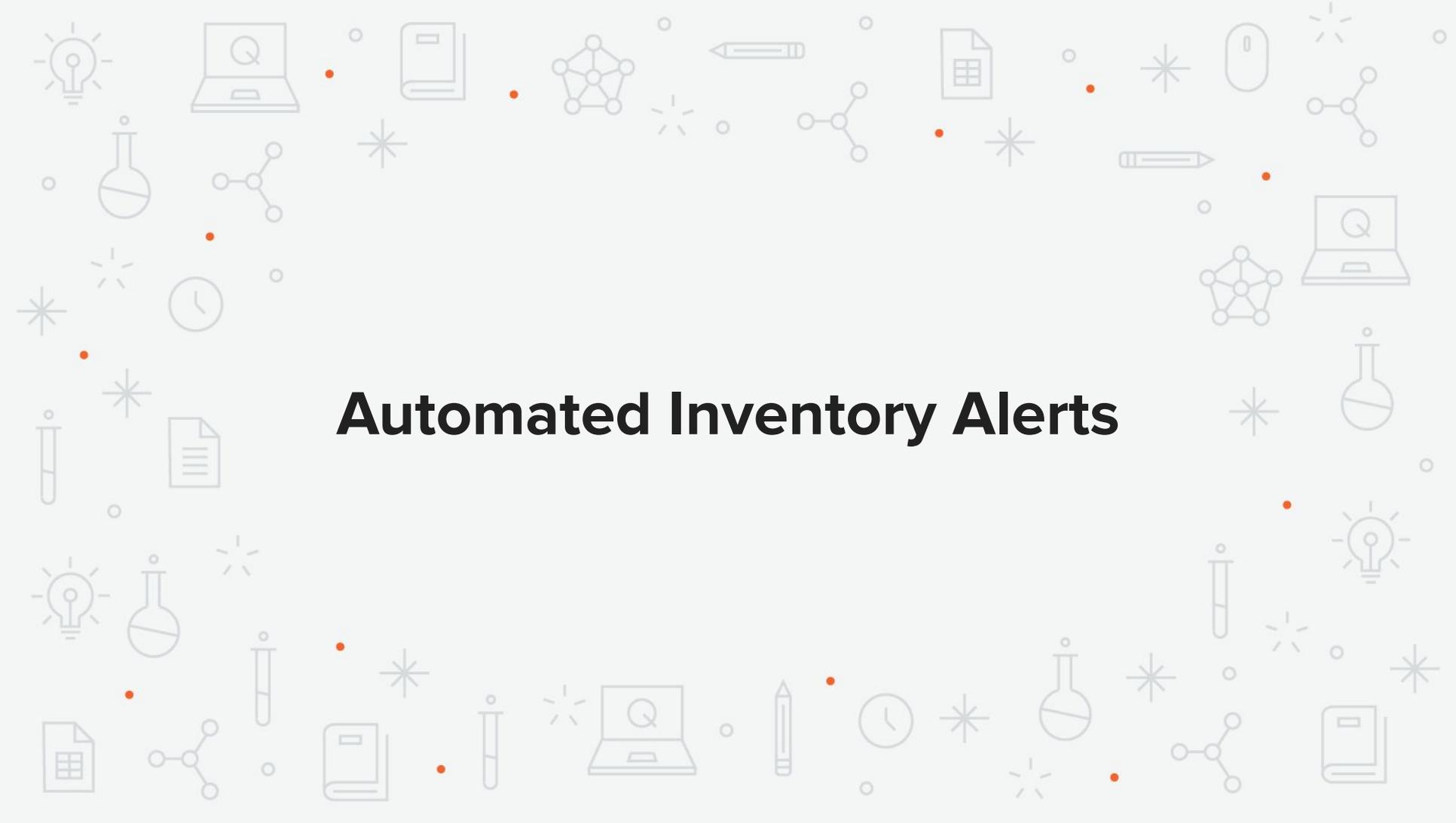


Demo: See Quartzly in Action!

- Quartzly Shop
- Maximizing your use of the Requests module
- Inventory introduction



Using Quartzzy to the Fullest



Automated Inventory Alerts

Expiration Date Alerts

Know when an item needs to be discarded / replaced

- Set an [expiration date](#) for individual items within the Inventory module

Serial #AJ00004
(-)-THUJOPSENE >=97.0% 250MG
Owned By Taylor Greene

Request

Specs

Technical Details

Expiration Date

August 2019

Sun	Mon	Tue	Wed	Thu	Fri	Sat
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

Specs

Serial #AJ00004
(-)-THUJOPSENE >=97.0% 250MG
Owned By Taylor Greene

Request

Specs

Technical Details

Expiration Date
10/31/2019

Auto Reminder

None

1 week before

2 weeks before

1 month before



Min/Max Thresholds and Low Stock Alerts

Know when you need to reorder with min/max thresholds in your inventory

- Ability to set a [minimum and/or maximum threshold](#) for individual items.
- Inform users how much of an item should be ordered.

The screenshot displays a user interface for inventory management. On the left is a dark sidebar with a teal 'Add Item' button at the top, a search bar labeled 'Search inventory', and a 'FILTERS' section. The 'Low Stock' filter is highlighted with a red box and is turned on. Below it are dropdown menus for 'Location', 'Type', 'Vendor', and 'Owner'. The main area shows a table with columns for 'ITEM NAME' and 'AMOUNT'. The table lists four items, each with a checkbox, its name, and its current amount, minimum, and maximum thresholds. All items are marked as 'Low Stock' with a red warning icon.

ITEM NAME	AMOUNT
<input type="checkbox"/> 10X TBE Buffer Concentrate	2 bottles Min: 2 bottles Max: 4 bottles 🚨 Low Stock
<input type="checkbox"/> 1000ul XTip4 LTS Tips, Non-Sterile	2 cases Min: 2 cases Max: 8 cases 🚨 Low Stock
<input type="checkbox"/> 1ml Sliptip TB Syringe	6 packs Min: 8 packs Max: 12 packs 🚨 Low Stock
<input type="checkbox"/> (±)-Sodium β-hydroxyisobutyrate	5 bottles Min: 15 bottles Max: 20 bottles 🚨 Low Stock

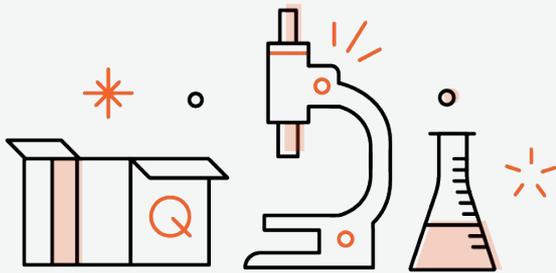




Quartzly-Generated Barcodes

Generate Barcodes from your Inventory

- Select which [barcodes](#) you'd like to generate, barcode type, number of copies, etc.
- Download via Word document, and print!



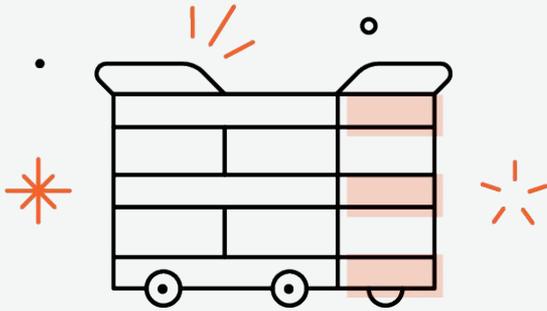
	1kb plus Ladder
256036-A00106	Manu: CORE
	Part #: MDL-1000P
	Size: tube
	2'3'-cGAMP (sodium salt)
256036-A00045	Manu: Cayman Chemical
	Part #: 19887
	Size: 500 ug

	1kb plus Ladder
256036-A00106	Manu: CORE
	Part #: MDL-1000P
	Size: tube
	2'3'-cGAMP (sodium salt)
256036-A00045	Manu: Cayman Chemical
	Part #: 19887
	Size: 500 ug



Best Uses for Barcodes

Barcodes are most helpful when placed somewhere permanent or semi-permanent where the same item is always kept.



Photos: Uline.com



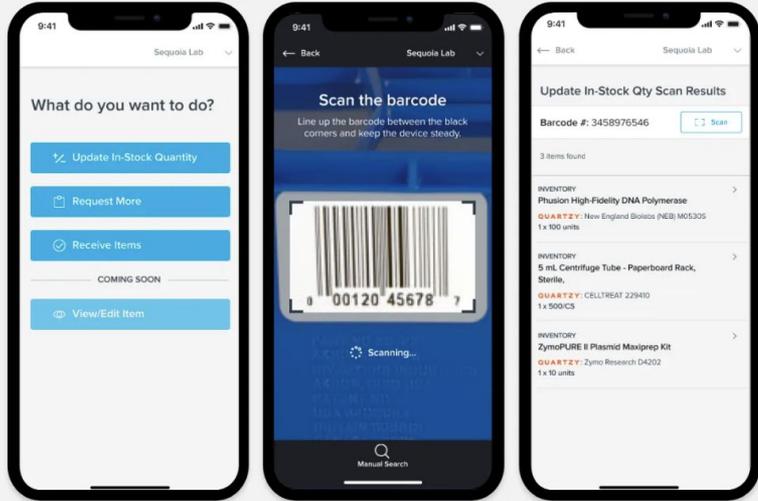
The background is a light gray field filled with a variety of small, white line-art icons. These icons include a lightbulb, a laptop with a 'Q' on the screen, a book, a network diagram, a pencil, a document with a grid, a mouse, a flask, a test tube, a clock, a starburst, a gear, and a molecular structure. The icons are scattered across the entire page, creating a dense, thematic pattern.

Quartzy Mobile App

The power of Quartzy in your pocket!

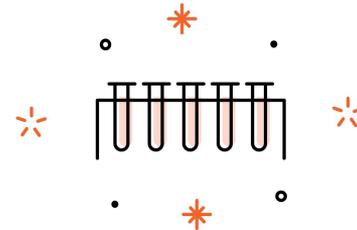
Quartzy Mobile App

Track inventory stock levels easily.



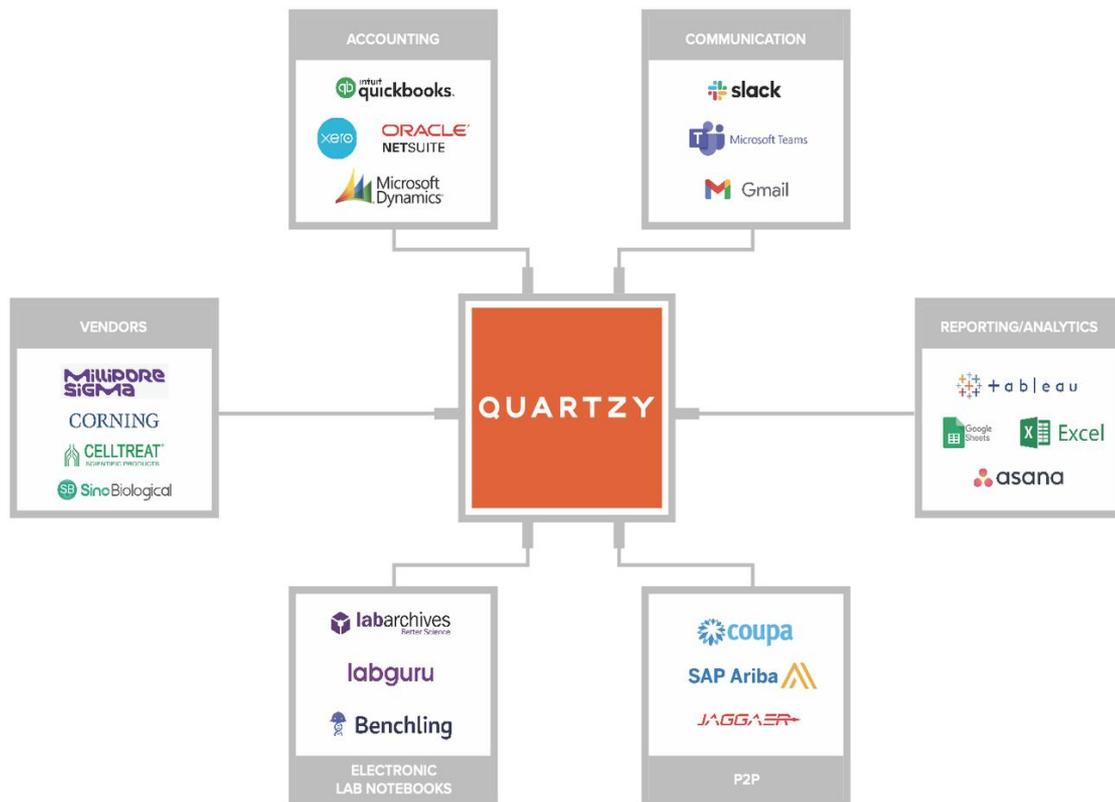
The [mobile app](#) puts the power of Quartzy in your pocket

- Create barcode labels for items in your stockroom
- Scan barcodes from your mobile device to search for the items in Quartzy
- Easily increase or reduce the amount in stock
- Request items while in the lab
- Receive items into inventory and upload packing slips



Achieve the connected lab platform

- Eliminate the manual transfer of data between softwares
- Automate manual process to reduce human error
- Increase efficiency by automatically syncing information between systems



Interested in learning more? Reach out to us at support@quartzzy.com





Onboarding and Support



Getting Started Checklist

Admins:

- [Create or join a lab](#)
- [Invite your members](#)
- Add [types](#) and [locations](#)
- Upload your [inventory](#) (and [order history](#))
- Register for [admin training series](#)

Members:

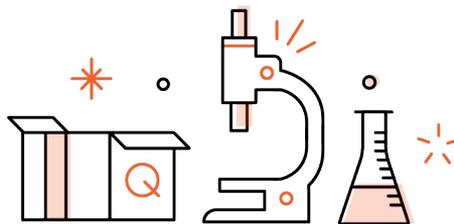
- Register for a [member training session](#)
- Add your first [Quartzly request](#)
- Add your first [non-Quartzly request](#)
- [Send a comment](#) using the tag function (@name)
- Mark items “Received” when they arrive and include location where stored

Support Resources and Contacts



Sofia Arce
Account Manager

sofia.arce@quartzys.com
(774)-265-2216



Self-Help Resources

- [Quartzys + UCLA Landing Page](#)
- [Quartzys University](#) - training provided for you and your team!
- [Blog](#)
- [Support Center](#)
- [Quartzys Lab Managers LinkedIn Group](#)



Customer Success Team

success@quartzys.com

Contact for:

- Onboarding & feature training
- Tips on using Quartzys for your lab
- Feedback on features
- Helping your lab meet its goals with the system



Support & Life Science Teams

support@quartzys.com

Contact for:

- Technical questions
- Questions about a Quartzys order
- Sourcing alternative products
- Finding equivalent matches





Quartzly's Punchout is **LIVE** for UCLA!

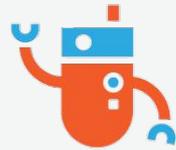
QUARTZY LUNCH & LEARN

JANUARY 17, 2024
11AM-1PM PST

ROOM: CHS 14-214U

- Demo the Quartzly platform and learn more about our lab management features
- Demo the Quartzly mobile app
- Meet your Quartzly team

**Thank you all for attending!
The recording will be emailed shortly.**



QUARTZLY